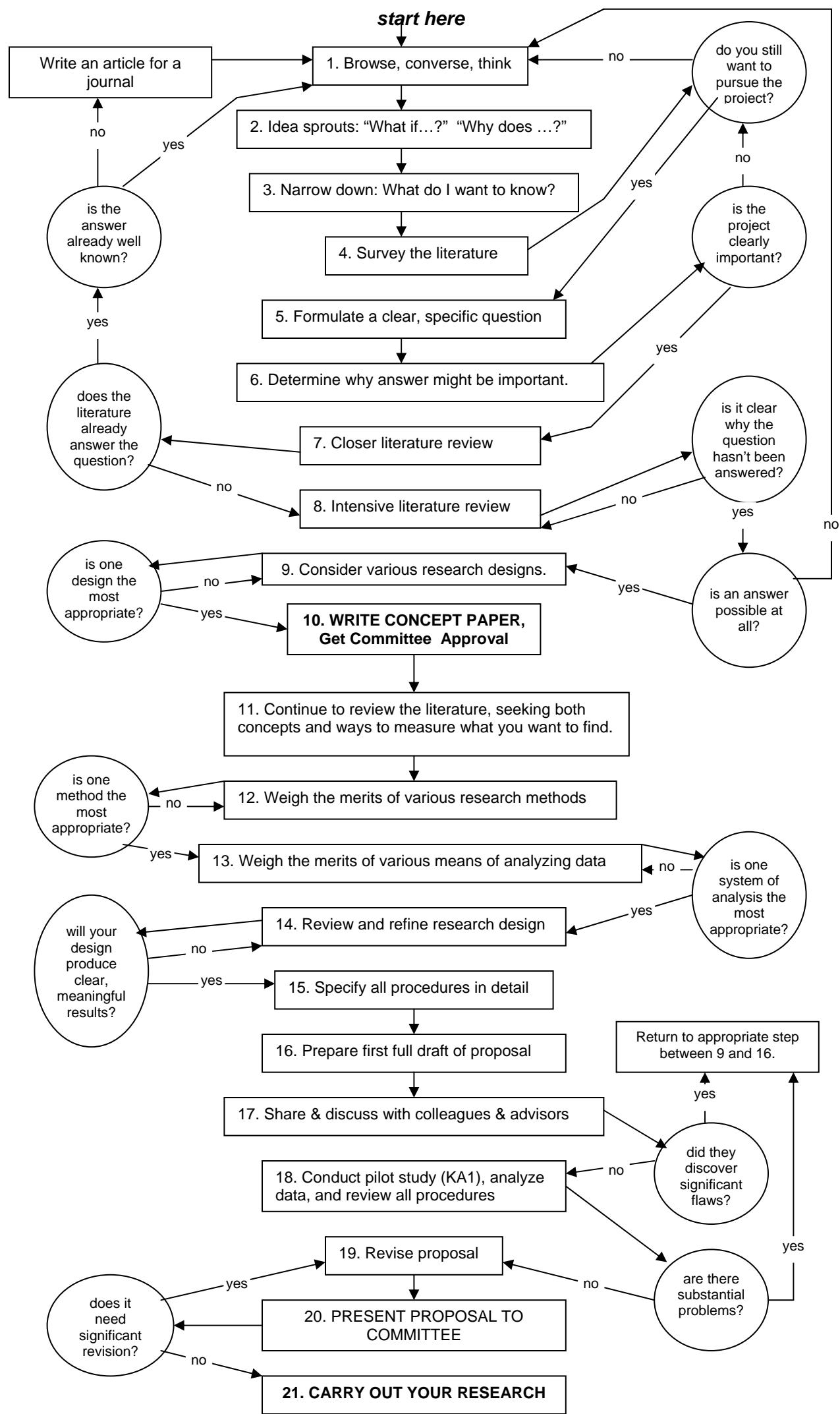


Twenty-One Steps to a Proposal¹



¹ Modified by Jim Spickard from a flowchart in *Proposals That Work: A Guide for Planning Dissertations and Grant Proposals* by Lawrence F. Locke, Waneen Wyrick Spirduso, and Stephen J. Silverman (Sage, various editions).